A Guide to Learning Agroforestry

A framework for developing agroforestry curricula in Southeast Asia

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Preface

The backbone of any training and education programme is the curriculum. It is the curriculum that guides the learning events of the course: the aims and objectives, the contents, the teaching and learning methods, where it is carried out, teaching materials and the evaluation of the learning.

Curricula need constant updating to keep up with change and while some subjects, like mathematics can remain rather stable, others change very rapidly. Agroforestry is a very young area of research and education, merely some 20-odd years. The understanding of agroforestry is therefore evolving very rapidly. The field is also complex, because it embraces several traditional sectors: agriculture, animal husbandry and forestry. Agroforestry also contains an crucial element of social sciences— an area that is often weak in faculties of agriculture and forestry.

Curriculum development in higher education has traditionally been rather top-down. But agroforestry in practice is a very applied activity carried out on farms. It must be approached in a participatory frame. This also necessitates more participatory approaches in curriculum development.

Educational organizations in many countries face policy constraints in developing agroforestry curricula, since agroforestry may not be institutionalized, and agroforestry education programmes are therefore in most countries not yet approved by ministries of education. The acceptance and effectiveness of agroforestry education and training will be enhanced if different stakeholders are included in the curriculum development process.

When the Southeast Asian Network for Agroforestry Education (SEANAFE) was formed in 1999, agroforestry curriculum development was a top priority. To address these needs, SEANAFE set to work to develop a guide for agroforestry curriculum development. A regional workshop was organized in Hanoi in November 1999, in partnership with the Helvetas Social Forestry Support Programme, to develop a framework for an agroforestry curriculum for Southeast Asia. The aim was to capture a wide range of experiences, in a participatory curriculum development approach by involving agroforestry teachers and other stakeholders, including employers, NGO’s, agroforestry graduates, and others. A series of reviews and national workshops were convened during 2000, as well as a second regional writing workshop, that helped fine-tune the guide.

By publishing this guide, the International Centre for Research in Agroforestry (ICRAF) and SEANAFE aim to provide the foundation for guiding agroforestry learning in Southeast Asia. We aspire for it to be a tool for educational
institutions to address the rapidly changing area of integrated natural resource management.

A large number of people and organizations have contributed in various ways to the completion of this guide. The composition and review of the guide was done by the participants in the two writing workshops. They are listed in the Appendix. The project was conceptualized and implemented by the SEANAFE coordination unit, the Helvetas Social Forestry Support Programme, and scientists from ICRAF’s Southeast Asia Program. Administrative and logistical services were provided by dedicated staff teams from these offices. We are grateful that the Swedish International Development Cooperation Agency (Sida) provided the financial support. Finally, we owe special recognition to Tikah Atikah, who did the layout, Wiyono, who illustrated the guide, and to Ann T Papag, Assistant at the SEANAFE Secretariat, and Madah Saskia, Secretary at ICRAF-Indonesia for all their efforts in producing this guide.

Dennis Garrity
Regional Coordinator
ICRAF Southeast Asian Regional Programme
List of Acronyms

AEA Agroecosystems Analysis
ALCAMs Agroforestry Land Capability Mapping System
AV Audio Visual
B/C Benefit Cost Ratio
CHED Commission on Higher Education
D&D Diagnosis and Design
EIA Environmental Impact Assessment
FSR Farming Systems Research
GIS Geographical Information System
HI Harvest Index
ICRAF International Centre for Research in Agroforestry
IIRR International Institute for Rural Reconstruction
IRR Internal rate of return
KSA Knowledge, skills and attitudes
LER Land equivalent ratio
NGO Non-governmental organization
NPV Net present value
PCD Participatory curriculum development
PLA Participatory Learning and Action
PRA Participatory Rural Appraisal
ROI Return on investment
RRA Rapid Rural Appraisal
SALT Sloping Agricultural Land Technology
SEANAFE Southeast Asian Network for Agroforestry Education
SEARCA SEAMEO Regional Centre for Graduate Study and Research in Agriculture
SFSP Social Forestry Support Programme
SWOT Strengths, weaknesses, opportunities, threats
TNA Training Needs Assessment
UNIBRAW Brawijaya University
Introducing the guide
Why is this guide needed?

Agroforestry education in Southeast Asia

An increasing number of institutions in Southeast Asia have recognized the importance of agroforestry education as a response to rapid land use change. Agroforestry education and training programmes provide knowledge, skills and attitudes to contribute to the sustainable development of upland and lowland agroecosystems. Many universities and colleges already teach the subject and continue to develop and review their agroforestry courses and programmes. Many others are planning to introduce agroforestry courses at different educational levels.

Agroforestry incorporates a wide range of disciplines, including agriculture, forestry economics, social sciences, human ecology, etc. While agroforestry education needs contributions from many fields of education, most educational institutions are organized sector-wise. New approaches to curriculum development and the teaching-learning process may be required to embrace the multidisciplinary and integrative aspects of agroforestry.

Since agroforestry is carried out mainly by small-scale farmers, the way education is linked to the field is also of great importance. Educational institutions require effective interactions with different stakeholders, including the extension system, community-based organizations as well as the research system.

A study of the status of agroforestry education in Southeast Asia in 1998 pointed out a number of shortcomings in agroforestry teaching and learning (Rudebjer and Del Castillo 1999). A series of training courses and workshops during 1999 and 2000 has confirmed this picture:

- A top-down approach is often applied in both curriculum development and teaching.
- The teaching and learning approaches are teacher-centred, rather than learner-oriented.
- Agroforestry education is often poorly linked to the field and to local communities. The link with research and extension is often weak as well.
- Agroforestry curricula are often inadequate and lack ‘minimum standards’. They are often outdated and may lack relevance regarding current approaches to rural development and emerging research findings.
- Many institutions have inadequate resources for facilitating learning and teaching activities, especially a lack of relevant and high quality materials.
The Southeast Asian Network for Agroforestry Education (SEANAFE) decided to address these issues through a regional guide for agroforestry curriculum development.

How the guide was developed

This guide is the result of a collaborative process where members of SEANAFE have drawn on their experiences from agroforestry education, curriculum development as well as agroforestry research and development. During a year-long process SEANAFE organized two regional workshops and a series of intermediate review and testing events to finalize the guide (table 1).

In addition, many individuals have contributed with comments on different versions of the guide. ICRAF did the final editing and layout in collaboration with Helvetas SFSP and SEANAFE.
Table 1. Events to develop and test the guide.

<table>
<thead>
<tr>
<th>Event</th>
<th>Participants</th>
<th>Output</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Regional curriculum development workshop; Hanoi, Vietnam, 23–27 November 1999</td>
<td>31 participants representing: SEANAFE members, Helvetas–SFSP, NGOs, agroforestry graduates, employers, development projects</td>
<td>First draft of the guide written</td>
<td></td>
</tr>
<tr>
<td>2. National workshop on sustainable agriculture curriculum; Malang, Indonesia, 21–23 February, 2000</td>
<td>Around 35 participants: SEARCA, staff of Brawijaya University, SEANAFE</td>
<td>The guide tested in the development of an agroforestry course for the agriculture programme at UNIBRAW</td>
<td>Agroforestry was considered a key topic for sustainable agriculture</td>
</tr>
<tr>
<td>3. National curriculum development workshop, Hanoi, 15–17 March, 2000</td>
<td>15 representatives of 5 universities in Vietnam; Helvetas SFSP; SEANAFE</td>
<td>Development of a detailed framework for a BSc-level agroforestry curriculum, including topics, objectives and contents. The guide was one of several inputs</td>
<td>Feedback received from many individuals; the product has been revised in two subsequent workshops</td>
</tr>
<tr>
<td>4. National agroforestry curriculum development workshop, Vientiane, Lao PDR, 23–25 May, 2000</td>
<td>20 participants from universities, technical colleges and training centres in Lao PDR; Ministry of Forestry; SEANAFE</td>
<td>The guide was one of several sources for developing a framework for agroforestry curricula for BSc, Higher Diploma, Mid-level certificate and training courses</td>
<td></td>
</tr>
<tr>
<td>5. National Workshop on Participatory Agroforestry Curriculum Development, Rizal State College, Tanay, Rizal, Philippines from August 30 to September 1, 2000</td>
<td>25 participants from universities, colleges, NGOs, government agencies and SEANAFE</td>
<td>Draft framework for a BS Agroforestry curriculum; Recommendations to CHED for policy adjustments</td>
<td></td>
</tr>
<tr>
<td>6. SEANAFE’s writing workshop, Bandung, Indonesia, 11–15 September, 2000</td>
<td>12 editors and publishing staff from SEANAFE institutions and ICRAF</td>
<td>Second draft of the guide written; layout and illustrations developed</td>
<td></td>
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</table>

Note: UNIBRAW= Brawijaya University; CHED=Commission on Higher Education.
Using the guide

Aims and orientation

The aims of this guide are:

- To provide a curriculum framework to guide and facilitate agroforestry teaching and learning activities in colleges and universities in Southeast Asia
- To serve as a reference tool for curriculum development and reviews in institutions in Southeast Asia
- To help universities and colleges attain their agroforestry education objectives, with particular emphasis on the teaching-learning process

The guide is oriented towards:

- Providing a general guide about the curriculum development process
- Presenting an overview of the contents that should be in focus in agroforestry education. Please observe that users' adaptations to local specific conditions and specific target groups are needed and highly encouraged. The guide is one of several tools in the curriculum development process.
- Emphasizing that practical exercises are essential for attaining agroforestry education objectives

Who can benefit from the guide?

Agroforestry is taught in a wide range of contexts in Southeast Asia, in forestry, agricultural, environmental and social sciences and others. It is taught as full degree programmes, or as a few hours' topic in a related course. It is taught in large universities with ample resources, and in small provincial schools with limited human and financial resources.

There are two main approaches to agroforestry:

- Agroforestry as an integrated part of natural resource management. This includes fields such as forestry, agriculture, animal husbandry, environmental sciences and landscape architecture, as well as economics and social sciences.
- Agroforestry as a ‘specialized’ field

This guide aims to support agroforestry curriculum development activities in both integrated programmes and specialized ones.

The target group for this guide is obviously very wide. This guide is intended for people who are directly and indirectly involved in the field of agroforestry education. The different target groups (stakeholders) may gain different benefits from using this guide:
• Educators: better prepared curricula—relevant and standardized—and more effective teaching and learning approaches that relate to their own contexts
• Learners at different levels: help learners develop their own learning strategies for agroforestry
• Extensionists: help in applying a participatory process in extension education and training
• Donors: recognize gaps and needs in agroforestry education
• Researchers: help identify research needs and develop appropriate research methods
• Policy makers: recognize gaps and needs in agroforestry education
• NGOs: identify topics and methods for agroforestry education and training
• Communities: recognize their role in agroforestry education and training and raise their interest in collaboration, especially in practical activities

Tips for users

Although different users have different needs, the following are suggestions on how the reader may use this guide:

• Compare the framework in the guide with your own situation related to agroforestry education and identify what is lacking in your existing work.
• Based on your available (or potential) resources for agroforestry teaching and learning, develop your own specific plan for improving the quality and effectiveness of your teaching/learning.
• Interactions and exchange of experiences with different stakeholders will be very helpful. A list of resource organizations in the annexes may be helpful for this purpose.
• Since this guide is generic, further elaboration and local adaptation is needed, regarding contents and especially regarding the practical exercises (‘practicum’).
• The guide is one of many tools and resources available for curriculum developers. It should be complemented with local information and materials.
Part I—Curriculum development and teaching methods
Chapter 1.  

Adult learning and participatory curriculum development

Adult learning  
Learning is something which people do all the time; learning often takes place naturally without any help. It is part of the way everyone copes with change. Much learning is unintentional, or ‘incidental learning’, but a lot of it is purposeful—people can plan their own learning. This means that they can develop strategies, which help them to learn more effectively and more permanently.

Learning is part of the ongoing self-development, part of the growth into increasing maturity and part of the natural pattern of changes throughout a person’s life. It comes from an immediate and concrete need. Learning is always an internal matter, which learners do for themselves, but internal learning changes almost always reveal themselves in some form of changed behaviour. The end purpose of most intentional learning is to change one’s way of dealing with situations, to do things better. Some learning will of course arise from a sense of interest and this may not always result in behavioural changes, although even here there are likely to be ways in which one's activities will reveal that such learning has taken place. Learning is a process of bringing about changes in one's own self; such learning changes should be more or less permanent; very temporary changes will not really constitute learning.

So, learning can be thought of as a change in response or behaviour which takes place when an individual feels a need, puts forth an effort to meet that need and experiences satisfaction of his effort (Rogers and Taylor 1998). The learning of adult learners is self-directed due to their immediate need. They learn faster in an informal and less structured way. This implies a need for more hands-on teaching, more practical exercises, fewer lectures, the use of visual aids, and direct interaction between the learner and the teacher. Farmers tend to learn more if their lecturer or trainer is a fellow farmer, since they speak the same language and have the same experiences and interest.

When dealing with adult learners the teacher or trainer should be learner-oriented and flexible, and the strategy should be varied with realistic examples. Learning styles differ from person to person so the trainer must be able to cope with those differences.
The learner’s capacity to absorb concepts is influenced by his or her needs, attitudes and interest. The effectiveness of learning depends upon, amongst other elements, the availability of the needed resources, the type of curriculum adopted and the quality of the teacher.

It has been demonstrated that learners learn more effectively when they undergo an experience, reflect on their experience, draw generalizations and then apply what they have learned. This is illustrated in the experiential learning cycle in figure 1 below (adapted from Rogers and Taylor 1998). A number of educators have suggested that most learning is accomplished through a process of critical analysis of experience. Learning begins with an experience, and a learner then needs to reflect upon this experience. In some explanations of this experiential process, this reflection is perceived as being rather passive, and more importantly, uncritical. Without critical reflection, learning is unlikely to be effective. For the reflection to be useful for learning, some further inputs may be needed, and the learner needs to search these out, and possibly select from a wide range of information to help in the reflective process. These inputs could be found through dialogue with others, or through media such as books, video, television, radio, etc. Once this has been done, ideas or ‘generalizations’ may be generated, which means that the learner will construct new learning, hypotheses or theories that can be tested out in reality. This is the basis for action that, in turn, becomes a new experience that can be reflected upon. And so the cycle continues.

Figure 1. The experiential learning cycle
Participatory approaches in curriculum development

At the heart of all education and training programmes lies the curriculum. This is perceived, frequently, as a syllabus or list of contents. Curriculum development is much more than simply listing the content of a course, however. It takes into consideration the learning the students achieve, the activities and experiences that bring about the learning, the process of planning and organizing these activities and experiences and the piece of writing that embraces this planning. It may be defined broadly as ‘all the learning, which is planned and guided by a training or teaching organization, whether it is carried on in groups or individually, inside or outside a classroom, in an institutional setting or in a village or field’ (Rogers and Taylor 1998). All three domains of the learning-teaching process—knowledge, skills and attitudes—should be addressed through the curriculum to develop learners’ competence.

The curriculum is central to the teaching and learning process, but the degree of autonomy of teachers and even institutions in the development of curricula is very variable. In some institutions, teachers and lecturers are able to make quite wide-ranging decisions on the development of the curriculum, subject to approval from the institutions. In many educational institutions, however, overall development of the curriculum often remains the responsibility of a few, an elite group located at the top of a hierarchy. Discussions on curriculum development tend to involve a small number of ‘experts’ in senior academic and, in some cases, in government positions, and usually centre on the content of teaching.

There are two serious problems associated with this hierarchical approach. First, there is an assumption that a small, privileged group is aware of the reality of the external environment, and that their own theoretical understanding and experience are sufficient to enable them to develop curricula that will bring about effective learning. Second, there is a perception that learning will take place through transmission of knowledge, and that the subject-related expertise of teaching staff is sufficient to convey knowledge to the learners. Curricula developed using this approach rarely provide guidance to teachers and learners on how the learning process may be facilitated. Teachers are left to fend for themselves, amidst all the constraints that are present in educational institutions. Even in those institutions where teachers have a greater degree of autonomy in the curriculum development process, there is rarely any mechanism or agreed-upon principle for increasing the involvement of other stakeholders. The lecturer or trainer is still considered as the expert, and the assumption is made that he or she will deliver the goods as a result of expertise garnered through professional activities such as academic study and research, or through personal links with the relevant ‘industry’ in which graduates will be employed. Once again, the minority holds authority over what will be taught to the majority.
As a reaction against this approach, it is becoming widely realized that curricula developed through interaction between persons from different backgrounds can lead to education that is more relevant to the needs, goals and experience of the learners and for society at large. The rationale for this emerges from positive outcomes of participation of different stakeholders in extension and community development activities. Many authors (for example Chambers 1997; Hagmann et al. 1999), have described how participatory processes lead to increased effectiveness in planning, implementation and evaluation of rural development programmes.

In trying to cope with the deficiencies of hierarchical curriculum development, a number of models of curriculum development have been proposed that go far beyond a listing of content to be dealt with in a specified time. One good example is the systematic model by Skilbeck (1984), which outlines five main steps: situation analysis, setting aims, planning, implementation and evaluation. Using a model such as this is very valuable, since it provides a basis for curriculum developers to consider how learning can be made more effective. It is not a blueprint, since each step provides opportunities for a variety of decisions and actions. It places emphasis on the learner, since an important aspect of this approach is the development of behavioural objectives, written in terms of what the learner should be able to do at the end of a given period of study. It also requires an understanding of the external situation or the context in which a training programme is located. It is still possible, however, for this approach to be applied by an unrepresentative minority. Situation analysis may well be invalid if it involves an individual or small group of curriculum developers basing their work on their own narrow perception of external reality. In such a case, there would be a justifiable criticism that the predetermination of learning outcomes, and hence the selection of content, methods and materials, is inequitable.

How is it possible to ensure greater equity, ownership and empowerment in the curriculum development process? These phrases tend, unfortunately, to be used as buzzwords to satisfy the requirements of policy makers, planners and donors. An approach has emerged during the 1990s, however, which attempts to make these ideas both meaningful and practical. This approach has been termed ‘participatory curriculum development’ (PCD) (Taylor 2000).

Participatory curriculum development differs from ‘classical’ approaches to curriculum development in two ways. First, in the classical approach to curriculum development, ‘experts’ prepare the curriculum, which is often endorsed by a central office for implementation in educational institutions. Second, this type of curriculum assumes that learners have common goals, the qualities of teachers are the same and resources are available. Learners tend to be treated as passive recipients, rather than participants in a broader learning process. The knowledge of a few is often valued more highly than the diverse range of knowledge, which is held by a wider group of stakeholders.
Building on lessons learned from field-based practice, a critical, formative element of PCD is the identification of stakeholders, who may include educationalists, researchers, policy makers, extensionists, foresters and farmers. Rather than belonging to a small select group of experts, PCD involves a wide range of stakeholders in a meaningful way, drawing upon their experience and insights in a structured approach to curriculum planning, implementation and evaluation. They may contribute to setting aims and learning objectives, engage in development of the subject matter being taught, and participate in the processes and experiences that lead to the achievement of those objectives (Taylor 2000).

This participatory approach is anchored on philosophical, psychological and sociological foundations of curriculum development. It embraces a holistic view of the development of the learners’ personality. It places learning at the centre of the curriculum development process. Achieving this in practice, rather than keeping learning at the level of an abstract, ideological discussion is very challenging. The next chapter shows how it is possible to approach participatory curriculum development in a systematic way.
Chapter 2.

Participatory curriculum development for agroforestry

The participatory curriculum development cycle

As the level of participation increases in any development activity, the situation tends to become more dynamic. Different perceptions and approaches are likely to emerge, which create a need for more flexible, open-ended processes. This is sometimes difficult for curriculum developers to manage; they may feel lost, and unsure of how to proceed. For this reason, it is useful to systematize the curriculum development process to establish a framework for activities. Such a framework is provided by the Participatory Curriculum Development (PCD) cycle, modified from a cycle developed by Skilbeck (1984). This is shown below in figure 2.

The five stages in the PCD cycle follow a continuum, rather than a linear sequence. Further, the stages are linked through a web of interactions and feedback among the various stakeholders. In a large, complex organization such as a university, all of the stages are likely to be going on at the same time. For some discreet training events, such as short courses, however, the sequence of events described in the cycle may be seen very clearly. At the heart of the PCD cycle is stakeholder involvement, for all the reasons described in chapter 1. Different stakeholders may have different roles, and there is a need to identify carefully who should be involved in PCD, as well as what their involvement and role should be. In this chapter, each of the stages of the PCD cycle is discussed in more detail, as well as a methodology for analysis and identification of stakeholder involvement.
Figure 2. The Participatory Curriculum Development (PCD) cycle.
Stakeholder analysis

Since PCD builds on the assumption that participation of stakeholders increases the relevance and quality of the education programme, key questions that arise are:

- Who are the stakeholders in the education programme?
- What are their interests?
- Which role could they play in the curriculum development cycle, given the time and resources available?

These questions can be answered through a stakeholder analysis.

Stakeholder analysis is the identification of the key stakeholders in the curriculum development process. It includes an assessment of their interests, and the way in which these interests are likely to affect the curriculum development process (Rogers and Taylor 1998).

Why do a stakeholder analysis? There are several reasons why a stakeholder analysis may benefit the curriculum development:

- To draw out the interests of stakeholders in relation to the problem being addressed (the 'why factors')
- To identify conflicts of interest
- To identify relations between stakeholders, which can be built upon
- To assess the appropriate type of participation by different stakeholders at different stages of the curriculum development process
Through stakeholder participation, they play an active role in decision making and in the consequent activities that may affect them. Therefore,

- Objectives related to curriculum development are more likely to be achieved
- Curriculum development—and therefore, teaching and learning—are likely to be sustainable

**Carrying out a stakeholder analysis**

Often, this analysis would take place during a curriculum development workshop. One way of carrying out a stakeholder analysis is described in the following steps:

1. List the names of stakeholders. This may be done in working groups, where the names of stakeholders are listed on cards.
2. Group them into ‘outsiders’ and ‘insiders’
3. Identify their interests in the training (expectations, benefits, resources offered or withheld)
4. Note conflicting interests
5. Highlight relationships between stakeholders (+/-)
6. Assess impact of developing the curriculum/providing training on these interests (+/-)
7. Construct a stakeholder table (figure 3)
8. Develop an ‘importance and influence’ matrix (figure 4). An easy way is to write the matrix on a large paper, write the names of the stakeholders on cards, and move them around in the matrix until the group agrees.
9. Develop a stakeholder participation matrix, based on the steps of the PCD cycle. This assigns meaningful roles to different stakeholders (figure 5).

<table>
<thead>
<tr>
<th>STAKEHOLDER</th>
<th>INTEREST</th>
<th>IMPACT OF CHANGE</th>
</tr>
</thead>
</table>

Figure 3. Matrix for stakeholder analysis.
Importance and influence

The stakeholder matrix helps illustrate the range of stakeholders with an interest in the education programme.

Figure 4. Importance and influence matrix.

Importance indicates the priority that should be given to a stakeholder’s needs and interests in the curriculum development and subsequent training.

Influence is the power a stakeholder has over the curriculum development process. It is the extent to which people, groups or organizations are able to persuade or force others into making decisions and taking action.

The importance-influence matrix can be analysed as follows:

- Box A — This group will require special initiatives to protect their interests
- Box B — A good working relationship must be created with this group
- Box C — This group may have some limited involvement in evaluation but is of relatively low priority
- Box D — This group may be a source of risk, and will need careful monitoring and management
The stakeholder participation matrix helps the curriculum developer to analyse the appropriate participation of stakeholders in the PCD process. One factor that has to be taken into account is the availability of time and financial resources. The intensity of stakeholder involvement therefore needs to be adjusted locally to the actual curriculum development situation.

Situation analysis and training needs assessment

Any plan for a training or educational programme should be based on facts and information, gathered in different ways and from different sources. One important source of information is the result of a Training Needs Assessment (TNA). It is important to understand the context in which the training takes place, as well. This may be achieved through research studies or general information gathering exercises, and this process is usually referred to as ‘situation analysis’. This analysis takes into account both external (external to the training institution) and internal (within the training institution) factors, which enable curriculum developers to understand the teaching and learning environment.

The situation analysis is conducted to determine whether there is a need to develop, revise or change an educational programme. The situation analysis may involve information from a range of sources, including:

- Task/skills/job analysis
- Research results
A range of tools can be used for this analysis:

- Interviews (semi-structured)
- Observations/visits
- Questionnaires
- Analysis of examination and test results
- Evaluation of present curriculum
- Participatory research, including participatory appraisal approaches, such as Participatory Rural Appraisal (PRA), Rapid Rural Appraisal (RRA) and action research, for example Participatory Learning and Action (PLA).
- Seminars and workshops
- Literature reviews and reports

Identifying needs of members of an organization or institution

A training need exists when the application of systematic training will serve to overcome a particular weakness. The three main areas to which the term ‘training need’ may be applied:

- Needs at organizational level
- Needs at occupational level
- Needs at individual level

At organizational level, training needs exist where there are weaknesses in the functioning of the organization itself; it is often difficult to identify these. A very careful situation analysis may reveal them. For example, an extension service may be seen as inefficient because extension workers do not communicate accurate information to the farmers. Providing training, either to the field staff or to the administrators may solve this inefficiency within the organization.

At occupational level, certain areas of knowledge, attitudes and skills may be required to perform certain jobs or tasks. These must be identified during the situation analysis (the situation analysis may also include task and job analyses). For example, the job description of staff working in the field of agroforestry may be to advise farmers on land use systems; if the field worker has not been trained to do this, then he or she will not be able to perform the task. Training can help to resolve this. Similarly, a trainer in a forestry faculty may never have studied methods of teaching and learning, although he or she has a high level of technical expertise. An analysis of performance of learners and trainers may reveal these weaknesses.

Although it is difficult to cater for individual needs when developing a curriculum, these will normally be taken into account during the teaching or training itself, once the curriculum is in use. All learners are different; everyone has a different
style of learning, background, experience, motivation, etc. One of the greatest
tasks a course designer face is to build in sufficient flexibility into a course so
that the objectives of the course are achieved for all learners. This is another
reason why stakeholder involvement is so important at all stages of the
curriculum development process.

Identifying training needs of farmers
This is very difficult. Much is written about the importance of doing it, but there
is little material available, which describes how it may be done. There are
several problems associated with this process:

• Training course developers may not value the opinions of the farmers,
  thinking that they themselves know best.
• Farmers are suspicious of or intimidated by the training course developers
  because they think they are really looking for other types of information, or
  because they have bad experiences of training, which was not useful.
• Farmers are not aware of where their training needs lie, and what
  possibilities there are for training.
• Discussions on training needs are dominated by certain powerful groups, for
  example rich farmers, male farmers, at the expense of poor farmers and
  women farmers.
• ‘Farms’ are often dispersed over a very wide area, and course developers
  cannot reach some farmers to discuss their needs. Sometimes it may be
difficult to identify what a farm means!

These difficulties highlight the need for a good stakeholder analysis at the
beginning of any programme of curriculum development. If all relevant
stakeholders are involved in the TNA exercise, the results are more likely to be
meaningful and relevant.

For a systematic approach to TNA, the following steps are involved:
1. Organization and orientation of the group tasked to do the TNA
2. Preparation of the materials
3. Validation of the materials
4. Dry-run/pilot testing
5. Identification of organizational, job and individual needs (participatory)
6. Data gathering
7. Classification and tabulation
8. Analysis and interpretation
9. Presentation of the results to the stakeholders
10. Integration of suggestions from the stakeholders and finalization
11. Implementation of the intervention
Carrying out the research

There are many methods used to gather information for curriculum development purposes. The approach, the method, and the tools used will depend on the nature of the information sought, and the purpose for which it will be used. It may also depend on the role and contribution of different stakeholders in the PCD process. Generally, research is divided into two types; quantitative and qualitative. Quantitative data deal with numbers, trends, and highly objective information. Qualitative data may deal with perceptions, opinions, observations and more subjective information. Statistical treatment of quantitative data tends to be more straightforward and provides concrete information, but qualitative data may provide a deeper understanding of a complex situation. Most research uses both quantitative and qualitative methodologies; a combination of the two is called ‘triangulation’ because it allows a situation to be explored and interpreted from different perspectives and viewpoints. This is very important in curriculum development, where an understanding of attitudes and beliefs is just as important as a compilation of numbers of employees or lists of tasks and duties associated with a particular job.

Interviews and surveys

Interviewing and use of questionnaires are very common techniques used to gather information for curriculum development purposes. A survey instrument needs to be very carefully developed, however, or it may lead to the collection of inappropriate information, and ultimately to invalid conclusions. For this reason, the validity of a research instrument should be checked at the levels of appearance (‘face’) and content. Face validation considers the actual appearance of the instrument, its indention, size of the letters, type of paper and also the vocabulary used. The terms used must suit the level of the respondents and if they cannot understand English it may need to be translated into their local language or dialect. Content validation on the other hand, refers to the adequacy of the items/statements in terms of what is to be evaluated, measured, or explored. A valid instrument measures what it is supposed to measure. This is different to ‘reliability’, which is a gauge of the consistency of data collected during multiple uses of an instrument. A research instrument may be reliable but not valid, and vice versa.

Both questionnaires and checklists are commonly used to gather data and information. If these are structured, they should contain all the statements needed to extract information from the respondents, classified and arranged logically, according to the information required. The statements should not be confusing. Questionnaires or checklists to be filled in by the respondent should only be used when they are literate. If respondents are illiterate, an interview schedule could be used.

Sometimes, a highly structured questionnaire is not appropriate, as it does not allow new lines of thought to be explored as they emerge in a discussion.
Semi-structured or unstructured interviews are very useful when it is important to learn about a new or complex context. Many researchers find interviewing quite difficult. However, there are some basic procedures and guidelines that could help in planning the interview:

- An introduction and an explanation of purpose are vital
- Start with general questions describing the current situation; it is easier for informants to answer and gives a context and opportunity for focus.
- Be careful with very ‘big’ questions like: ‘what do you need to learn?’, as such questions are very difficult to answer, and it is very difficult to analyse the response.
- Develop a dialogue
- Be observant
- Use open questions (who?, where?, what?, when?, why?, how?). You should not use too many questions starting with ‘why?’ (That is, don't put too much pressure on the interviewee).
- Use simple language
- Ask one question at a time
- Start with broad subjects and then concentrate on more specific topics
- Avoid leading questions
- Probe for deeper understanding
- Do not ‘supply’ answers
- Do not ‘lecture’
- Be prepared but be flexible
- Be clear about the reason you are interviewing a person or a group. Are you interested in their training needs, or their opinions about the needs of others with whom they have a relationship?
- Remember you have to analyse the data. Try to organize your notes/records in a simple way. Use a checklist or tables to help record data and analyse them later.
- Keep an open mind. Some information will be needed for later use; other training needs will emerge, which you can consider in the future.
- Use methods (especially participatory methods), which can address several questions at once. This helps to relate issues in an integrated way and can be more meaningful to respondents. It can also raise new questions that were not thought of earlier.
- Use secondary data when possible to avoid gathering information already available; but it is good to double-check accuracy/validity of secondary data—often statistics are out of date or faulty.
- The answers to some questions do not lie in the domain of some informants. Identify appropriate informants for the appropriate questions.
The art of interviewing is rather like the art of good conversation, so remember to:

• Be polite
• Be sensitive
• Introduce yourself and explain why you are here
• Thank people after finishing

If you follow these rules, then you should at least be welcomed back in the future!

Content of the interview

Some basic information is usually offered and collected at the beginning of an interview:

1. Introduction
   – Introduce yourself (name, position, office...)
   – Purpose of the interview
   – Timing and planning

2. Personal information about the informant
   – Name of the informant
   – Age
   – Sex
   – District (or equivalent)
   – Village (or equivalent)

3. Educational/professional background of the informant
   – Qualifications
   – Training courses attended
   – Work/professional experience (years/level)

The interviewer should inform the persons to be interviewed in advance as to the purpose, place, time and duration of the interview. The interviewer should only record what he or she sees and hears. Tables or checklists can be used to facilitate recording. Questions should be asked clearly, if necessary repeated or clarified.

Combined methods

Another approach in data gathering is the combination of questionnaire/checklists and focused discussions. In this case, after providing information through a questionnaire or individual interviews, the respondents are convened/gathered and questions are asked to gather information, which cannot be extracted from the instrument and also to cross-check or validate the results. The moderator asks questions based on the questionnaire. The responses of the group may be recorded with the use of a cassette and the
A GUIDE TO LEARNING AGROFORESTRY

The recorder will transcribe all the responses to support the information from the instrument.

There are very many other ways to gather information, of course. As mentioned above, participatory research can contribute greatly to the curriculum development process. Many teachers and trainers are also involved in field-based activities, such as extension, field-based training and community development. These experiences are a rich resource for curriculum development, as ultimately the purpose of a TNA is to identify the key sets of knowledge, skills and attitudes required by learners to enable them to perform effectively in their job or work.

Participatory data analysis and interpretation

The data collected after classification and tabulation should be returned to the respondents/interviewees for validation. If appropriate, the validated data should be subjected to appropriate statistical tests/mathematical computation and interpreted. After reviewing the interpretation, the results should be presented to the different stakeholders for confirmation, followed by finalization and dissemination.

The results of the TNA will then be analysed in the light of other data on the external and internal environment in which the education or training programme takes place. The results will form the basis for setting the aims of the education or training programme.

Setting the aims and objectives

To plan a curriculum effectively, it is necessary to gain agreement from stakeholders about the orientation of a programme of learning. This can be expressed through written aims, or broad statements of purpose, which guide the direction in which a programme of learning will take place. The aim(s) of a course should reflect the needs and reality described through the TNA and situation analysis. It should be possible for stakeholders to clearly identify the link between the needs identified and the aim. An aim responds to the question ‘why are we providing this training?’ Normally, an aim is written in terms of what the programme (and therefore the teacher) intends to achieve. For example:

‘At the end of the course, the students should be able to explain satisfactorily the basic philosophy, concepts and principles of agroforestry’.

Once the aim (aims) of a course has (have) been defined, the next step is to gain agreement on the range of knowledge, skills and attitudes (KSA), which learners need to develop as a result of a programme of learning. Once again, stakeholders should have identified these KSA during the TNA and situation analysis. This set of KSA should then form the basis for the development of the
curriculum, and in particular, as the basis for the learning objectives or outcomes.

The learning objective or outcome is a statement of what students will be like or what they will be able to do after successfully completing a given course of instruction or being exposed to a given learning experience. They indicate the type of change, which stakeholders believe the learners should undergo. Of course, in a PCD approach, the view of the learners about the nature of this change is of critical importance.

Many teachers and trainers plan their teaching in terms of what they will do themselves. The basic principles of adult learning demonstrate that this approach is likely to be ineffective, as teachers cannot ‘learn for the learners’. Only the learners can bring about change in themselves. Learning objectives, therefore, are written in terms of what learners should be able to do after a period of learning has taken place.

There are many debates about how specific objectives should be. Some educators believe that learning can only be measurable if a specific behavioural change is predicted prior to a period of teaching. Others feel that it is unrealistic and controlling to decide on behalf of others what behaviours they should develop. In a PCD approach, stakeholder agreement at this point is, therefore, critical. As a general guide, curriculum developers should try to ensure that objectives or learning outcomes are responsive to identified needs, and that they

- are written in terms of the learner
- identify a desired behaviour by name (using a verb)
- state the conditions or restrictions under which the learners should demonstrate this behaviour
- include criteria or standards indicating the level of performance of a behaviour or how the behaviour will be demonstrated

The acronym ‘SMART’ is a useful guide for teachers and trainers. This means that learning objectives or outcomes should be:

- specific
- measurable
- attainable
- relevant
- time-bound

By using this approach to curriculum development, the learning is centred on the experiences and behaviour of the learner, rather than those of the teacher.
Planning the curriculum

Realistic planning

Curriculum planning has, traditionally, been an activity carried out by a few educators at the ‘top’ of the education system. The PCD approach is based on the involvement of a wide range of stakeholders in the curriculum development process. There are many benefits from this, including increased opportunities for networking, reflection and discussion, and the possibility to create a dynamic, flexible and sustainable curriculum development process. It can be expensive in terms of time and resources, however, and there may be logistical difficulties. Some stakeholders may have unrealistic expectations that cannot be met. It is also difficult to create a mechanism by which different stakeholders can work and interact on an equal basis, since they may have different perceptions, experiences, educational backgrounds and a different understanding of the wider curriculum development process.

For these reasons, it is important that the planning phase is realistic. The curriculum developers should consider carefully when and where different stakeholders could contribute most effectively (as indicated through the stakeholder analysis). They should also encourage stakeholders to prioritize different elements of the change process through the creation of realistic action plans, to which the various stakeholders show commitment, sometimes through formal or semi-formal agreements. This will make the allocation of resources more effective, and reduce the chance of failure due to over-ambitious planning.

Choosing and sequencing the content

Based on the learning objectives or outcomes, the content of the curriculum should be selected and sequenced. It is impossible to include all contents related to the learning outcomes; stakeholders will often disagree on which content is essential, which is useful, and which is simply interesting. The stakeholders should be encouraged to focus on the learning outcomes and then to decide the following:

- Which knowledge, skills and attitudes MUST the learners acquire (without these, the learners will not be able to attain the learning outcomes)?
- Which knowledge, skills and attitudes SHOULD the learners acquire (these are important, but they are not essential to attaining the learning outcomes)?
- Which knowledge, skills and attitudes COULD the learners acquire (these are interesting, and may enrich the learning process, but are not essential, nor particularly important)?

Once all the knowledge, skills and attitudes have been selected, it is necessary to organize them into a sequence. When sequencing the content, based on the experiential learning cycle, four basic rules should be followed:
1. Move from the simple to the complex
2. Use an existing logical organization. This may be chronological, topical or dependent on learning styles
3. Move from the known to the unknown
4. Cover the content in the order of job performance

Having completed the selection and organization of the content of the course, the materials and methods should be selected.

Selection of methods and materials
The very nature of agroforestry demands the acquisition of a wide range of knowledge, skills and attitudes in learners. If learners are to be empowered, they must be able to organize their own learning, and not just be ‘empty jars’ to be filled up. When considering which methods and materials are most suitable for a programme of learning, it is important to decide early on about what the trainer will do, and what the learners are expected to do. It is very common to find trainers standing in front of a blackboard or overhead projector, or standing in a field and talking to/at the learners. Modern educational theory suggests that the more involved the learners become in their learning, the more likely they are to learn. This is especially true for adult learners, who already have a wide range of experience.

This suggests that learning is a participatory process where the role of the teacher or trainer is facilitation, not indoctrination. Development and selection of appropriate learning methods and materials, therefore, often become a daunting task for teachers. Learning methods and learning materials are both dealt with, later in this section, and suggestions for methods and materials are also provided in the sections that deal with specific agroforestry topics.

Planning evaluation
In addition to planning learning outcomes, contents, methods and materials, the curriculum developer should also gain agreement with stakeholders on how the evaluation process would be organized. Curriculum evaluation is considered later in this guide, but preparing for evaluation is an essential part of the curriculum planning process, and stakeholder involvement in evaluation should be agreed upon during the stakeholder analysis.

The curriculum framework
There are many ways of setting out the basic framework for a curriculum, and this guide cannot do more than remind the curriculum developers that all the components discussed in this section on planning should be incorporated into the curriculum framework. This will ensure that the curriculum is more than a syllabus, which is often simply a list of contents. One example of a curriculum
A framework is provided here, but this can be adapted to suit any particular institutional context.

Developing a scheme of work

The most common way to organize the delivery of the curriculum is to draw up a scheme of work. This is the sequencing of the topics and activities over a given period of time, for example, one month, six months, a year, a term or a semester. The scheme of work will complement the written curriculum and is a planning tool for teachers. It should always be developed in the local context, because the timing of key learning events for agroforestry education will depend on local conditions such as seasonal activities, climate, patterns of cropping and livestock management, festivals, etc. It should also take into account the demands on time of key stakeholders (teachers, students, resource persons, farmers, etc.) and the various opportunities and facilities available for practical work. Also the timing of practical activities should complement the more theoretical components of the teaching programme, to ensure that students have an opportunity to reflect on theoretical concepts and principles, and to practise, experiment and explore these in an active way, whenever possible in the ‘real world’.
### Example of a curriculum framework

**Title of course:** Agroforestry  
**Timing:** 40 hours  
**Location:** Department of Forestry  
**Participants:** BSc Forestry, second-year students

#### Aim(s) of the course:
- Support the development of agroforestry in rural areas
- Equip students with knowledge, skills and appropriate attitudes regarding agroforestry as an approach to integrated natural resource management
- To enable students to facilitate agroforestry development in a participatory way, in various ecological and socioeconomic situations

<table>
<thead>
<tr>
<th>Topic</th>
<th>Learning outcome: (By the end of the course, participants will be able to: )</th>
<th>Content</th>
<th>Methods</th>
<th>Materials</th>
<th>Timing</th>
<th>Person responsible</th>
</tr>
</thead>
</table>
| 1. Introduction (5 hours) | - Explain why agroforestry practices are relevant for developing rural areas and for sustainable management of natural resources  
- Characterize rural land use systems and recognize and analyse current land use issues  
- Identify common agroforestry practices and options | - Overview of land use systems in the country  
- Main land use issues: slash-and-burn cultivation; upland migration; rural poverty; sustainable development  
- Agroforestry potential to address land use issues | - Lecture  
- Group work: students' own experiences of different land use systems  
- Field visit to nearby watershed | - Slide series on land use systems  
- Video on agroforestry practices  
- Handouts | - Lecture: 1 hour  
- Field visit: 2 hours  
- Group work: 3 hours |

2  
Etc.

3

**Evaluation procedure:** Written examination by the end of the course (50% weight); field exercise reports (50% weight)
Implementing the curriculum

Pre-testing and flexibility

Even if the preceding steps in curriculum development seem to have been effective, the implementation phase is really the ‘moment of truth’. Implementation will always reveal the strengths and the weaknesses of the curriculum and of the process by which the curriculum has been developed. New curricula, or newly revised curricula, which are likely to have wide institutional implementation, are sometimes pre-tested in different contexts before they are more widely adopted. Different stakeholders may then give feedback on the effectiveness and efficiency of the learning brought about as a result of the programme of learning. A PCD approach favours flexibility, however, and wide-ranging adoption of a specific curriculum means that, in practice, many stakeholders will not be involved directly. This is one reason why this guide is not seen as a blueprint for a curriculum for agroforestry education, but rather as a helpful tool, which will help users to develop curricula built on a strong philosophical and conceptual foundation and suited to the local context and field reality. The opportunity should always exist for experiences and learning points emerging from the field and other sources of information to be incorporated into the curriculum development process.
Lesson planning

The user of the curriculum (who, in a PCD approach, should have been intensively involved in the curriculum development process) will be guided by it, and also by the scheme of work. There is a need to plan during the implementation phase as well, because it is often difficult to translate the planned curriculum into reality in the intense and dynamic environment of a classroom or a field situation. One way to do this is to develop a ‘lesson plan’ for each lesson; this practice is highly recommended for teachers who are new to teaching, or who are implementing a new or revised curriculum for the first time. A lesson plan is a detailed description that covers:

- The class you teach (year, number of students), what subject and topic, when the lesson will be held
- The main aim of the lesson (what you hope to achieve)
- The main objectives (what the students will be able to do by the end of the lesson)
- A breakdown of the lesson into different elements. This may include the introduction of the lesson, during which you should find out the prior knowledge of the students; the presentation of the main theme, perhaps a demonstration or a practical activity for your students; and a conclusion. Allocate time to each element to make sure it fits into the lesson.
- A list of the methods you will use in each part of the lesson
- A list of the materials you will need for each activity
- A guide to how you will evaluate the learning in the lesson

After the lesson, it is a good idea to make notes that describe how the lesson went—what worked well, what could be improved and what you could do better or differently next time.

Modes of and criteria for evaluation need to be formulated very early in the process of curriculum development. What are the indicators of achievement? Have there been any changes in knowledge, skills and attitudes (KSA)? If so, to what extent? What factors contributed to the results? How can these be used to improve the curriculum and classroom delivery?
Example of a lesson plan

Title: Observing the distribution of tree roots in a soil profile
Location: Beside road outside the institution
Duration of lesson: 45 minutes
Aim: To study a plant root system and its association in a soil profile
Objectives: By the end of the lesson, the students will be able to

• Explain the structure of the tree roots and other vegetation around the tree, and their distribution in the soil profile
• Explain how the tree-vegetation root system contribute to soil conservation as well as its effectiveness in nutrient uptake
• Describe the general pattern of tree roots
• Describe the apparent characteristics of or competition of the plant root associations
• Recommend strategies to optimize plant root associations
• Apply this knowledge of rooting systems and distributions in manipulating mixtures of species in the agroforestry system

Key points

Introduction

• Link to previous lesson on below ground tree-crop interface, role of roots
• Soils: show plant root systems and their vertical distribution; roots of trees and grass occupying different soil layers; trees do more in deeper layers; association of various rooting systems help stabilize the soil.
• Four patterns of vertical distribution of tree roots may be observed:
  1. High concentration in the top soil (0–10 or 0–20 cm) and a negative exponential decrease with depth, sometimes rapidly
  2. A linear decline with depth
  3. A more or less uniform concentration over the top 1 m
  4. A maximum concentration somewhat below the topsoil
• Tree roots play an important role in the uptake of water and nutrients from the deep soil; in the capture of the nutrients from the soil solution; and in the enrichment of the soil with organic matter and nutrients.
• Set against the above benefits are the negative effects of tree-crop competition by roots

Resources

• Poster display of four patterns of tree-root distribution with soil depth from previous lesson (Young 1997)
• Below ground tree-crop interface
• Measuring root zone in the soil profile

Method

• Presentation of posters with visual aids
• Explanation and evaluation of the root zone
• Warning about the need for safety beside the road

Time

15 minutes

Continued
Example of a lesson plan (continued)

<table>
<thead>
<tr>
<th>Key points</th>
<th>Resources</th>
<th>Method</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Development</td>
<td>• A ‘ready-made’ soil profile presenting the tree roots distribution—a bank beside the roadside outside the institution</td>
<td>• Take class outside to roadside. Demonstration of the different layers in the soil profile showing tree roots associated with other vegetation. Group discussion.</td>
<td>20 minutes</td>
</tr>
<tr>
<td>• Demonstration of a tree root pattern in the soil profile</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Appearance and value of the tree roots in soil conservation</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Association of tree roots and other vegetation showing niches of different plant roots, and complementary and competition effects</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Selecting strategies in minimizing competition in the tree-crop interface:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1. Select a tree with complementary root distribution to crops or low competitiveness</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. Manipulate the tree roots by pruning and trenching and by using barriers or tillage</td>
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<td></td>
<td></td>
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<tr>
<td>3. Reduce the length of the tree-crop interface</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4. Use rotational agroforestry systems</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Conclusion</td>
<td>• Classroom</td>
<td>• Return to class</td>
<td>10 minutes</td>
</tr>
<tr>
<td>• Review of main points, referring to objectives</td>
<td></td>
<td>• Question and answer session</td>
<td></td>
</tr>
<tr>
<td>• Link to gardening practical the following day</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Note: [Here you can add any additional information that is important, for example, follow-up to the next lesson, special safety precautions, etc.]
Methods: Learning and teaching strategies

Introduction

A challenge for the agroforestry teacher and curriculum developer is to equip the students with effective and suitable teaching and learning strategies and approaches. This is particularly important for complex, community-based natural resource management, where ‘systems-thinking’ is the key.

Many agroforestry students themselves will later take on a role as trainer for farmers and extension staff, or for new generations of students. The choice of learning and teaching strategies therefore serves the double aim of providing knowledge and skills, and equipping the students with attitudes and approaches that will serve them in their future working life.

The four main factors to consider when selecting methods for teaching and learning are

• Learning outcomes: List all the possible methods that could be used to allow achievement of the objectives or learning outcomes
• Content: Narrow down the list to ensure the content is adequately covered
• Learners: Consider their needs, capabilities, etc. This will reduce the list further.
• Resources: This will determine the final selection of methods to be used, since there is no point in choosing methods that cannot be implemented

Methods and experiences

Examples of methods include: lectures/presentations, group discussions/group work, brainstorming, demonstration, reading, exercises/problems, case study analysis, role play/simulations, games, practical exercises, project work/research, field visits, attachments. In addition, the following teaching-learning methods and experiences can be used to expose the students to a wide range of disciplines:

• Thematic multidisciplinary seminars, to expose learners to cross-disciplinary issues and interactions
• Guest speakers, to provide disciplinary perspectives and summaries of disciplinary contributions
• Problem-oriented workshops, to deal with and resolve real-world problems through focused case studies
• Teacher-accompanied participation at government agency meetings, to expose learners to public participation in the policy process and the operational reality of the government
• Observers at village-level planning sessions, to expose learners to local-level planning and also the functioning of democracy (decision making) at the grassroots' level
• Village- or farm-based practical exercises ('practicum') to gain understanding of the complexity of farmers’ reality, decision making and strategies
• Weekend village residency, to engender empathy and cultural sensitivity
• Video-recorded role playing for reviewing and discussing the dynamics of group interactions, attitudes and skills related to real-life situations
• Student seminars incorporated into courses

Lecturing as a teaching method

Pure lecturing is a one-way communication process. It is the teacher’s spoken message. The message is moved from the sender to the receiver in a one-way direction. Despite this limitation, the lecture when well prepared and presented, can stay in the memory for a long time. The lecture is a very effective and economical method of transferring information to a big group or when there is a need to present a large number of items of information in a short period of time. However, it is unsuitable to use it for teaching skills or very detailed issues.

The lecture when delivered by a skillful speaker can raise interest in the subject and leads to a more comprehensive research into the contents. It may cause the listeners to consider themselves as members of a group and having a role in it.

The subject matter must be divided into logical parts of the correct size. Since the capability for receiving information is limited, the lecture must be clear and it must emphasize the main points. Also the lecture must be in a logical sequence to help the listener follow and understand the content properly.

The teacher may enrich his/her presentation by the use of illustrations on the board or transparencies or slides with the aid of the overhead projector. A lecture can also be combined with any other teaching method like demonstration, questioning or practical training to make it more effective.
Box 1. Structuring a lecture.

<table>
<thead>
<tr>
<th>Possibilities for structuring a lecture:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. The classical method— divide into broad sections, sub-sections and perhaps again in smaller units.</td>
</tr>
<tr>
<td>2. The problem-centred method— useful for examining alternative views and solutions to problems. It</td>
</tr>
<tr>
<td>contains a statement of a problem's explicit and implicit criteria.</td>
</tr>
<tr>
<td>3. The sequential method— consists of a series of linked statements, which usually lead to a conclusion.</td>
</tr>
<tr>
<td>The teacher has to both ensure that the steps are within the grasp of the students and frequently</td>
</tr>
<tr>
<td>summarize the main steps and the procedure.</td>
</tr>
<tr>
<td>4. The comparative method— compares two or more processes, themes, stories, ideas or systems. It may be</td>
</tr>
<tr>
<td>a search for similarities or differences, for advantages or disadvantages.</td>
</tr>
<tr>
<td>5. The thesis method— This begins with a hypothesis and proceeds to justify it by bringing together a</td>
</tr>
<tr>
<td>wide range of evidence and arguments that may be presented in major sections or in a problem form.</td>
</tr>
<tr>
<td>It may include theses or counter-theses.</td>
</tr>
</tbody>
</table>

Presenting a lesson

Part of every lesson will involve presenting information to students. It is easy for this to become boring. If the teacher talks to the students for a long time (certainly more than 10–15 minutes) without involving them actively, students are likely to lose concentration. The following tips can help motivate and interest students when the teachers present information:

• Start the presentation by finding out what the students know about the topic already; ask questions which do not require only a ‘yes’ or ‘no’ answer.

• Ask the students why they think they should learn about this topic— this can help them have some input into the aim and objectives of the lesson.

• Try to relate the topic to what the students are familiar with, either from a previous lesson or from their own experience; the teacher may use examples, which they will find interesting.

• The teacher SHOULD NOT try to cram too much information into a short time period; some of the students will not take it all in.

• Remember that every class contains a group of individuals, each of whom has his or her own way of learning and personal interests; try to be aware and meet the needs of each of the students (of course, this is difficult in very large classes).

• Use a range of different visual aids whenever possible; the blackboard (or whiteboard) is very useful, but try to use posters, pictures and real materials if available; these create interest.

• Encourage the students to actually become involved with the lesson material; use demonstrations; let the students touch, smell, observe and draw the items under discussion; remember that ‘doing’ leads to ‘understanding’— students will forget most of what they hear, and a lot of what they see.
Give the students a chance to take notes, either during the presentation, or immediately afterwards; the teacher could do this by dictating, or by writing notes, neatly, on the blackboard. Students should also be encouraged to write their own, original notes, which are the main points of the discussion, but this requires maturity and good language skills; once again, find out about the ability of the students as soon as possible.

Ask the students to take some responsibility for their own learning; encourage them to undertake projects, keep diaries, look for information from newspapers and books, listen to interesting information on the radio, or the television where available, and observe the farming practices of their families and neighbours.

Try to observe the reactions of the students—this becomes easier as the teacher gets to know them, and ask questions regularly, sometimes of all students, and sometimes of particular individuals; it is very helpful to know and address the students by name, as this will help the teacher to build up a good relationship with them, and it will increase their attention!

Questioning as a teaching method

Questioning is used to direct the students' attention to a problem and its solution, thereby stimulating creative thinking. It is the most widely used teaching method that directly involves activity of the students and it certainly enhances learning. The main or key questions (related to the learning outcomes for the lesson) that the teacher should ask must be thoroughly prepared in advance by the teacher when planning the lesson and the students must be given enough time to think and experience the joy of finding solutions. Preparation is important, but it is not the end of the story, however. There is always room for additional or follow-up questions, depending on the answer or the discussion, and the ability to facilitate discussions depends to some extent on the creativity and flexibility of the teacher.

One particular approach, known as ‘brainstorming’, encourages the learners to respond quickly and freely to an initial question. In this case, all responses are accepted, there is no ‘right’ or ‘wrong’ answer, and all answers are written for everyone to see. After a period of time, the session continues with a discussion of the range of answers, and perhaps categorization or further development of ideas that have emerged. Again, for this type of activity, the facilitation skills of the teacher are very important, but the type of question asked initially will have an important effect on the success of the method.

Types of questions are given below:

- Knowledge questions. These aim to discover whether the students remember certain specific facts or not, for example:
What are the most common indigenous tree species in the Philippines?

Name the most economically important farm animals in Lao PDR

What are the main reasons for farmers to practise slash-and-burn?

• Comprehensive questions. These are used when the teacher is trying to find relationships between different things and organize them so that they are in logical order. It sometimes requires students to translate ideas from one answer to another, for example to interpret a graph:
  – Compare the profitability of agroforestry on farms in Sumatra and Java
  – Using the table of plant counts made between the years 1990 and 2000, name the dominant tree species in Thailand

• Application questions. These require the students to apply a certain rule, process or phenomenon to a particular situation: He or she must be able to see the logic in an unclear situation and realize how the general rules are applicable. In mathematics, these questions are common. For example
  – If \( x = 2, y = 5 \), what then is \( 2x + 2y \)?
  – Give an example of the use of the law of supply and demand in timber tree production

• Analysis questions. These require critical thinking from the students to be able to analyse the situation for different reasons:
  – To identify motives, reasons and causes of a specific occurrence
  – To consider and analyse available information to reach the right conclusion
  – To analyse a conclusion, interface or generalization based on evidence

Examples of analysis questions:
  – What is your conclusion about the causes of environmental degradation?
  – Explain the phenomenon of global warming

• Syntheses questions. These are used when students have to form relationships between different factors and arrange things in a logical order in a new or original way. Examples of syntheses questions:
  – What would happen if the price of crude oil continues to rise in the world market?
  – What would be the consequences on market prices of a greater supply of tree products grown on farms?

• Evaluation questions. Used when students have to evaluate and learn to choose among alternatives by judging what the best solution to a particular situation is. These questions can also be used to ask the students to offer their opinions and give their reasons. Often, there is not just one correct answer but different possibilities are acceptable, as long as they are logical and the reasons are explained, as in the following examples:
– Read this statement (Note: Teacher should provide). Are you in favour of this or not?
– Why?

Box 2. Planning questions as a teaching method.

Tips in planning questions:
• The question must be clear
• The question must be challenging
• Ask only one thing at a time
• Deliver questions evenly to students
• Take into account the individual differences of the students
• First ask the question—and only after a while, name the student who is to answer
• A good question leads the story forward
• Questions should not be asked for punishment
• Give praise for a good response

Providing a demonstration

Presentations are a good way for the teacher to provide information effectively, but there is always the danger that the students will not remember much of what the teacher says. Information that is only heard is often forgotten. The teacher can increase the likelihood of the students’ remembering and understanding by providing demonstrations. These can be done in the classroom or outside in the farm or field, and they involve the teacher or another person performing a technique under real or simulated conditions. Because the students may not only hear, but also see, and perhaps touch and smell as well during the demonstration, it is a very motivating form of teaching, and can encourage learning very well.

Demonstrations in agroforestry teaching are especially important because agroforestry involves much practical activity, and the students should have the chance to develop a range of practical skills as well as theoretical knowledge. The students can actually see a skill or technique being used during a demonstration, and have the chance to ask questions or to give comments immediately. The teacher may provide the demonstration himself/herself, or the teacher may invite a local person with some expertise, such as a farmer or an extensionist to do so. Demonstrations can be useful in a number of ways:
• The teacher can use them to teach a complex task or skill in a series of clear, practical steps
• They can give the students more confidence in a difficult technique before they try it themselves
• Demonstrations provided by the teacher gives a chance to show and highlight otherwise dangerous practical activities in a safe environment
**Box 3. Demonstrations.**

<table>
<thead>
<tr>
<th>Some points the teacher should remember about demonstrations</th>
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</thead>
<tbody>
<tr>
<td>• The teacher should always be sure about how to carry out a demonstration before he or she shows the students; practise it first until you are sure how to do it.</td>
</tr>
<tr>
<td>• Demonstrations may require a lot of organization and preparation beforehand; the teacher should have everything prepared before he or she starts a lesson, otherwise the students will lose interest; also some demonstrations need costly materials, so the teacher should avoid wastage (but try to avoid using expensive materials when possible, as the students may not have access to these outside the institution).</td>
</tr>
<tr>
<td>• Involve the students as much as possible during a demonstration. Ask questions regularly, and check that they understand the procedure. The teacher can also involve students as helpers in demonstrations (as long as it is safe to do this); this increases interest for the whole group.</td>
</tr>
<tr>
<td>• The students should have a chance to practise the skill or technique after they have seen the demonstration. This will help them learn more effectively.</td>
</tr>
<tr>
<td>• Sometimes demonstrations do not work—this reflects the reality of agroforestry, and the teacher can always point this out if something goes wrong—but a good demonstration is worth a lot, so try to ensure success if at all possible! The teacher can also demonstrate how to do something in the wrong way, so that students can learn how ‘not to do’ something as well as how to do it correctly. Many people learn through their mistakes, and a teacher can sometimes make ‘deliberate mistakes’, in order to encourage learning and increase the opportunity for feedback and questions.</td>
</tr>
</tbody>
</table>

**Practical activities**

Agroforestry is essentially a practical area of study. It is important therefore that the teacher gives the students as much opportunity to practise skills and techniques as possible.

**Box 4. Practical activities.**

<table>
<thead>
<tr>
<th>Practical activities can include</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Working on the institution’s farm or garden, growing crops or rearing animals</td>
</tr>
<tr>
<td>• Making and using simple machines and equipment</td>
</tr>
<tr>
<td>• Doing experiments in the classroom, laboratory or field</td>
</tr>
<tr>
<td>• Doing management tasks like keeping records, accounts, etc.</td>
</tr>
<tr>
<td>• Working or meeting with local community members</td>
</tr>
</tbody>
</table>

As with demonstrations, practical activities should be well planned and well organized. The teacher will need to give support and advice to the students as they carry out the activity. If there are a large number of students in the class, they will almost certainly need to be divided into groups. Any practical activity should be carried out in relation to the classroom teaching. Very often, it is hard for students to relate practical activities to theory. In fact, the two should be linked together very closely. It is very important also to link the theory sessions to the practical experiences of the students.
Just as with theory lessons, the teacher should have clear aims and objectives for practical classes. The students should have a very clear idea about why they are doing the activity, and what they are supposed to achieve. It is also important that they record what they have done, in a practical notebook or diary. The teacher should observe the students closely, offer advice where necessary, and encourage them to ask questions. If they are having difficulties, the teacher should give them more chances to practise.

One difficulty with doing practical activities is that they are time-consuming. The teacher needs time to move to the practical area, to give out equipment, to do the activity and to bring all the equipment back again. For this reason, it is important not only to be organized but also to allocate a realistic time for practical activities. The teacher should try to make sure that some agroforestry teaching sessions have sufficient time for practical activities to be carried out. Also it is difficult to work outside during the hottest time of the day, so the teacher should try to arrange practical activities, which involve physical work for the early morning or late afternoon. Finally, the teacher should always leave enough time for cleaning up after practical activities, whether it is in the classroom, laboratory or field. The teacher should encourage the students to have a responsible attitude to materials, equipment and time.

Group and individual activities

Although the teacher will spend part of the lessons addressing the whole class, or demonstrating something to all students together, many activities can be carried out by the students in groups or individually.

Groups of students can, for example:

- Carry out experiments
- Prepare or use learning or demonstration materials (case studies, posters, charts, models, games, displays, etc.)
- Look after a garden plot or certain animals
- Carry out a project
- Prepare and perform a role-play

The teacher will need to pay careful attention to the way a group works together; he or she may find that one or two group members dominate the activity, so that some group members are left out of things, especially in planning and decision-making. Certain students may always be given the least pleasant task to do; other students may use the ‘cover’ of the group to avoid doing anything at all. Try to ensure that all group members share responsibilities and actions. The teacher may need to reorganize some groups if it appears that they are not functioning well. Watch out for the situation where the most able students always work together and those who have the most difficulty with their work always appear in their own group. This can be a good thing sometimes, since the ‘able’ group can be given additional tasks that go beyond the specific objectives for the lesson. The teacher will need to ensure
that the less able groups of students are given sufficient attention, however, so that they do manage to complete the activity to a satisfactory level.

Students can also undertake many activities individually, for example

- Reading books, papers, case studies, etc.
- Carrying out activities in the garden or farm
- Keeping a diary
- Carrying out an individual project
- Working through problems, calculations, etc.

When there are a large number of students in the class, the teacher may need to organize them into groups or ask them to work as individuals quite regularly; by doing this, the students can develop a deeper understanding of parts of the course. Encouraging students to work without the teacher and leading from the front is not an easy option for a teacher, however. The teacher will need to do a lot of preparation before the activity, for example preparing worksheets, reading materials and planning the practical activity. Also, during the activity the teacher will need to be available to all groups and individuals to guide them, and to ensure that all students are able to meet the objectives of the lesson.

Project work

Projects can be a very useful way of allowing the students to examine a topic or several topics together in greater depth. They can encourage students to increase their capacity to ask questions, make decisions and solve problems. Projects increase interest and motivation if the teacher allows the students to plan, carry out and write up their projects themselves, with help and guidance from the teacher.

One type of project could involve the students going into the local community and finding out the way in which local people carry out a certain activity, or what local farmers feel about a particular issue. This could involve a survey with interviews, or require other information-gathering methods such as mapping, transects or ranking exercises.

Box 5. Project work.

<table>
<thead>
<tr>
<th>Some possible topics for this type of project are</th>
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<tbody>
<tr>
<td>• Identifying the main agroforestry systems in the area</td>
</tr>
<tr>
<td>• Finding out about the different roles of men, women and children in selecting tree species in agroforestry systems</td>
</tr>
<tr>
<td>• Discovering the views of local farmers about certain types of agroforestry crop or livestock</td>
</tr>
<tr>
<td>• Investigating the ways in which farmers market their produce</td>
</tr>
<tr>
<td>• Observing weed populations (for example, Imperata or other grasses) in different land use systems (for example, under plantations, compared with food cropping systems, and agroforestry systems). Students should perform further farmer interviews to find out whether farmers apply fertilizer and use herbicides.</td>
</tr>
</tbody>
</table>
There are many other possibilities. Encourage students to come up with their own ideas for the topic; ideas might come also from articles in the newspapers, items on the radio, or even from discussions at home. Another type of project could involve students identifying a problem with farmers, and in collaboration with them, designing a simple experiment that would aim to shed light on the issue.

When the students undertake projects, it is important that the teacher guide them during the early stages, as they may be new to the idea of project work. Each student should be clear about the problem to be addressed, what he or she is trying to find out, and how he or she intends to carry out the project. The teacher should ensure that the aim of each project is realistic; students have to do this in addition to all their other course work, and project work is time-consuming, so they should not be too ambitious. It is better if the teacher guides students towards projects that have a strong likelihood of a definite outcome; projects that end in no clear result can be discouraging after a lot of hard work has been put into them. Encourage students to write up their project work as they go along; the teacher should read and comment on it regularly to help them keep on track. The students may need extra help with writing up their results, discussing them and drawing conclusions. The project report should be clear, simple and sensible.

**Field visits**

The teacher will not be able to provide examples of every aspect of agroforestry practice within the institution. This guide stresses that agroforestry can involve a very wide range of technologies and means of practising these. The students will understand concepts much better if they have first-hand experience of them. So, the teacher should try to take the students to locations where they can see, touch and smell things for themselves.

The teacher may know a local farmer who has introduced intercropping, or another farmer who has established an agroforestry system. There may be a community fishpond close to a field, which has been row-planted with sunflowers or an orchard. There could be a site where soil-erosion is a particular problem, or a pit, which provides a demonstration of a soil profile. If it is possible, take the students out to visit such places; the institution may not have transport, so try to find useful locations within walking distance. The students may be able to suggest places themselves; they may know the area well.

It is important that a field visit serves an educational purpose, and is not just a ‘sight-seeing’ trip, although interest and enjoyment are important aspects of the field visit. Preparation is essential; the teacher should organize the visit well in advance and inform anyone who should know about it. Parents should be aware of the purpose of the trip.
Visits take time, and the teacher may not be able to fit one into the normal time allocated for the lesson; the teacher may need to arrange longer visits in non-teaching times (perhaps afternoons or weekends) but the teacher should discuss this with the students first—some of them may have other commitments.

To prepare for a visit, the teacher should always discuss the topic with the students in advance. The teacher could then ask them questions, which they should answer as a result of the visit, or give them a written sheet, which they should complete. During the visit, ask the students questions, and encourage them to ask questions as well. When they return to the institution, have a review of the visit as soon as possible to ensure that the learning objectives have been achieved.

On a safety note, the teacher has a great responsibility for the students while they are outside the institution, just as when they are inside; the teacher should ensure that they understand certain rules of behaviour whilst outside, and they should maintain good order and discipline at all times. This should keep the students safe. In addition, as they are representing their institution or community, the teacher should always try to develop good relations between the institution and the community.

Box 6. Field visits.

<table>
<thead>
<tr>
<th>Tips in organizing field visits:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Field trips must have an objective for the students’ learning experiences to be maximized</td>
</tr>
<tr>
<td>2. Do a suitability assessment to determine whether the field trip will fulfil the objectives</td>
</tr>
<tr>
<td>3. Plan for discussions during and after the field trip</td>
</tr>
<tr>
<td>4. Prepare the worksheets</td>
</tr>
<tr>
<td>5. Consider the distance of the location to visit and prepare an itinerary (time, location)</td>
</tr>
<tr>
<td>6. Inform the students’ parents and get their written consent</td>
</tr>
<tr>
<td>7. Set up rules of behaviour to maintain order and discipline at all times</td>
</tr>
<tr>
<td>8. Inform the students what they should bring (for example, rubber boots, torch, etc.)</td>
</tr>
<tr>
<td>9. Make arrangements with the transportation facility to make the trip as comfortable as possible</td>
</tr>
<tr>
<td>10. Bring along a first-aid kit</td>
</tr>
<tr>
<td>11. Follow-up after field trip: Make a poster, a report or have a discussion in the classroom</td>
</tr>
</tbody>
</table>

Learning materials

A good teacher or trainer has a range of methods at his or her disposal, and knows when and where each can be effectively used. Methods are not enough in themselves however. Materials are also required. Sometimes these are described as media; in other words, they assist a teacher in the support of the learning process, and they are very closely linked to the learning outcomes, the
content and the methods of teaching and learning. As a basic rule, educational materials should be attractive, interesting, challenging, durable, economically viable to produce and well organized in terms of content to enhance the learning process. There are a number of steps to consider when developing learning materials:

- Establish the purpose of the materials
- Identify the target audience
- Decide the general types of material needed
- Establish the instructional objectives
- Decide on the content and methods
- Organize the presentation of the material
- Choose an attractive format and style
- Pre-test prototype materials and evaluate them
- Conduct an evaluation of the prepared material after a period of time, for revision if necessary

Audio-Visual (AV) aids

In the agroforestry curriculum that is developed, there may be some topics that cannot be taught by taking students on a field visit or by providing a demonstration. Sometimes, it is necessary to illustrate a topic using a visual aid. There are many kinds of visual aids; commercially produced visual aids will often be of very good quality but they may also be expensive. Some of the best visual aids can be prepared by teachers, students, or other local resource persons.

The blackboard or chalkboard

The blackboard or chalkboard is a piece of teaching equipment that is most commonly used by teachers and trainers, both for writing and for drawing (although overhead projectors are becoming more common nowadays). The text and drawings should be neatly put on the blackboard. One way of organizing the blackboard is to divide it into areas (‘fields’), each of which may represent a page in students’ notebooks. Some rules to follow for effective use of blackboards are:

- Move across the board gradually, not jumping about from one point to another
- Underline headings and important terms and statements
- Draw large, clearly labeled diagrams, which stand out from any notes
- Use a stick or string to draw straight lines or circles
- Use chalk in different ways to create different effects (fat or thin lines, shading, etc.)
- If there are certain shapes that need to be drawn regularly, make a template of thin wood or thick cardboard, which can be used to make neat diagrams
When cleaning the blackboard, pull the duster across the board horizontally or down, vertically; sweeping the board in all directions creates a dirty board and a lot of dust.

Blackboards should be cleaned before another teacher comes in to use it; if anything needs to be left for students for later use, this should be clearly marked (for example, ‘please retain’) and in the same way, respect the wishes of other teachers.

Overhead transparencies

Using overhead transparencies is one of the most popular methods of presentations at lectures and training courses. It is a simple and relatively inexpensive medium of presentation. However, there are certain points worth considering when preparing and presenting through overhead transparencies as listed in box 7, and examples of good and bad transparencies are shown in box 8.

Box 7. Hints for preparing and using overhead transparencies.

<table>
<thead>
<tr>
<th>Do</th>
<th>Don't</th>
</tr>
</thead>
<tbody>
<tr>
<td>Choose sharp and contrasting colours in transparency sheet</td>
<td>Use small and unreadable fonts</td>
</tr>
<tr>
<td>Ensure projection on screen is readable by the audience by adjusting lights in the room</td>
<td>Put much text on each sheet</td>
</tr>
<tr>
<td>Ensure projector is properly focused</td>
<td>Block the view of the audience while using transparency</td>
</tr>
<tr>
<td>Face the audience when presenting</td>
<td>Just read from the transparency sheet</td>
</tr>
<tr>
<td>Switch off projector when not in use to avoid distraction</td>
<td></td>
</tr>
<tr>
<td>Give enough time for the audience to read and digest the content of each sheet</td>
<td></td>
</tr>
<tr>
<td>Keep a spare bulb ready at hand</td>
<td></td>
</tr>
</tbody>
</table>

Box 8. Examples of bad and good transparencies.

**Example of a bad transparency**

Description of alley cropping system: It is a system where rows of hedges are grown along contours at certain distance intervals. The recommended vertical distance between hedges is 1.5 m. The alleys between these hedgerows are allotted for growing agricultural crops. Contour lines are located using an A-frame.

**Example of a good transparency**

Alley cropping system

- Hedgerows along contours; inter-hedgerow distance: 1.5 m
- A-frame: for contour lines
- Alleys: for agricultural crops
Posters and flip charts

These materials combine photographs, figures, illustrations, caricatures, charts or tables with summarized text of key learning points. Posters can be put up on the walls of a classroom where students can refer to them every time they come to the class. Likewise, flip charts can be left by the teacher in the classroom for students to refer to as many times as they like.

Cassette tapes, video tapes and slides

- Cassette tapes: Audio recordings such as cassette tapes are useful, especially in areas where the radio is a common medium of mass communication. The advantage of audio recordings is that they enable learners to use their own imagination. Thus, through audio recordings it is easy to transmit feelings.

- Video tapes: These are useful for showing movements, functions and processes. Videos can be shown more effectively only to a small audience at a time if a television monitor is used. For large audience, a video projector should be used. A good video should be properly edited and have a good soundtrack.

- Slides: These are the most commonly used forms of photos in teaching because they can be projected onto a screen or wall. Slides can also be projected at the same time with audio recording for combined AV presentations. Slides are useful in certain cases, for example to show close-ups of very small objects or to highlight key steps in processes that are hazardous; or that occur too fast or too long to be viewed easily by students. Slides placed in slide trays are handy with flexibility to change the order, add or eliminate slides or replace those outdated slides with new ones.

Handouts

Handouts are useful materials given to students to supplement learning of topics delivered in the lectures. Transparencies used in overhead projections can also be photocopied and distributed as handouts to supplement the notes taken by students during the lecture. They can also be given before the lecture to enable the students to write their own notes on them.

Computer-based learning materials

Recent developments in computer technology enable the use of computer-based materials as teaching aids. These include multimedia presentations available on computer software, which learners can use interactively. This can be a very effective tool where available; but the technology is not yet available in average teaching situations, primarily because of high investment costs for the equipment.
Box 9. Other learning materials.

- Live objects (insects, plants, weeds, etc.)
- Models of real objects
- Board games
- Posters, brochures and extension materials

Practical exercises

The teaching-learning process can be significantly enhanced if the learners get hands-on experience in the field, of implementing newly learnt skills and knowledge. An area for this type of ‘practicum’ or ‘learning laboratory’ is deemed necessary, be it inside or outside the institution, to develop the competence of learners. A practical exercise enhances development of learners’ confidence and capability of implementing agroforestry activities. A ‘practicum laboratory’ can be located either within the campus or outside it.

On-campus practical exercises

- Faculty-initiated and managed in-campus ‘practicum laboratory’: The concept is to develop and maintain a campus farm or an agroforestry demonstration plot within the college premises for the purpose of demonstrations during classroom and training courses. This can also serve as an area for research and extension while generating some income for the school. The concerned department or faculty remains responsible for maintenance of the farm. A tailor-made exercise may be developed to suit the requirements of a particular course within the campus grounds. As a part of the training course, the concerned trainer or teacher may propose the development of a specific ‘practicum laboratory’ and initiate it where budget and approval can be obtained.

- On-campus student agroforestry project: One approach is to provide an area inside the school premises for students to conduct their agroforestry development projects. Students could do all tasks from planning to implementation under the guidance of their assigned advisers. An agreement should be drawn up between students and the campus administration that upon completion, the projects and all their produce will go to the school.
Agroforestry demonstration farm
Off-campus practical exercises

- Off-campus student agroforestry projects: These may take the form of attachments with farmers or may even be on students’ own fields, where these are available and practical. Suitable agroforestry systems can be planned in consultation with the farmers and the teachers. Agroforestry students may implement their plans upon approval from the supervisor. A team composed of relevant faculty members should conduct monthly monitoring and evaluation. The advantage of students carrying out their agroforestry project on their farms is the likelihood of continuation of agroforestry activities beyond student projects.

- In case of farmer training, participant farmers should be required to implement their agroforestry action plan (developed in consultation with their fellow participants and facilitators) in a real field context. Adequate guidance should be provided in the agroforestry layout plan and its implementation. An appropriate but simple and practical monitoring and evaluation system should be included in the plan and implemented accordingly.

- Externally supported off-campus practical exercises: An alternative way of developing a ‘practicum laboratory’ is to link with a government line agency (such as the Department of Environment and Natural Resources in the Philippines) or an interested non-government organization (NGO). The department will be responsible for finding an appropriate site for the project and assigning a project manager. The funding agency will provide the necessary financial assistance for establishment and maintenance of the project. The project manager will be responsible for site management and for producing reports required by the funding agency. A Memorandum of Agreement (MOA) may be signed between the department and the funding agency.

- Wherever possible, existing farms and projects of the government or of NGOs should be used, where learners can gain unique experience of real life management and implementation of agroforestry activities.

Sources of teaching-learning materials

A resourceful curriculum implementer should first take stock of what teaching and learning materials are available in the local setting. One may be surprised to discover a volume of untapped indigenous resources without resorting to sophisticated and expensive high-technology equipment. There is also likely to be a rich resource of experience, which can be drawn upon for development of case studies, projects, etc.
Examples of these include

- **People**
  - Students/learners—aside from their individual experiences, they can provide some samples of seeds, plants, animals, animal food, fertilizers, tools and the like. This links the home and the school and makes learning interesting.
  - Co-teachers/co-workers
  - Experts
  - Local farmers
  - Entrepreneurs

- **Garden or school farm**
- **Business establishments**
- **Nearby farms with agroforestry activities**

**Safety concerns**

As with other agricultural and forestry practices, safety precautions are important in agroforestry activities. Where work involves equipment, tools, machines, chemicals and animals, extra measures should be taken to minimize any risk to people. The need for safety measures in the field and while using agricultural implements must be clearly elaborated to learners. A cardinal rule in safety is ‘a place for everything and everything in its place’. Hazards in laboratories must be clearly sign-posted and safety rules should be printed and posted in nearby but easily visible sites. Safe working practices and attitudes must be encouraged.

**Environmental impact**

Although intended for environmental benefits, new skills and agroforestry technology may have negative consequences if misused or inappropriately implemented. Where this is a possibility this aspect and necessary precautions that need to be taken should be explained to the learners. Also signs of damage to natural resources such as soil and water, and where this is happening, must be noticed, and acted upon, as soon as possible.

**Evaluation of the curriculum**

**Introduction**

Evaluation is an important part of any curriculum development process. It is inextricably linked with the other phases of the teaching-learning continuum. Traditionally, it is often dealt with at the end. Ideally, however, it should not be set apart and seen as a mere addition to instruction. Therefore, the modes of
and criteria for evaluation need to be formulated very early in the process of curriculum development. There are many questions that should be asked:

- What are the indicators of achievement?
- Have there been any changes in KSA (knowledge, skills and attitudes)?
- If so, to what extent?
- What factors contributed to the results?
- How can these be used to improve the curriculum and classroom delivery?

Basically, evaluation examines the process of the development of knowledge, skills, attitudes and behaviour, which underpins the concept of education and training (Rogers and Taylor 1998). There are, however, different components of evaluation. One of these is goal achievement, which focuses on whether the goals of the curriculum, the learning objectives, have been achieved, and what learning has taken place after a specified period of time. This creates a need for questions on how learning changes can be assessed. Objectives-oriented evaluation may only consider the short term, however, and be narrow in focus. For this reason, it is important also to consider impact assessment, which focuses on what differences the learning process has made to learners and their lives, their work and their relationships with others. It is also vital to involve different stakeholders throughout the evaluation process, just as in the case of other stages of the PCD cycle.

**Evaluation defined**

Curriculum evaluation, as its name suggests, examines ‘the values’ of the curriculum being used, including the content of the learning (what knowledge is worthwhile?) and the aims (what should this program of education and training be achieving?). It is more than assessment, which measures the performance of individual students (Rogers and Taylor 1998).

It may be seen as ‘an attempt to obtain information on the effects of a training program, and to assess the value of the training in the light of that information’.

Additionally, Bloom (1971) defines evaluation as ‘the systematic collection of evidence to determine whether, in fact, certain changes are taking place in the learner as well as to determine the amount or degree of change in individual students’. This implies two aspects of evaluation. The first aspect is quantitative, which involves gathering of data on student learning in terms of scores in a test. A second aspect is qualitative, which is the judgement on the acceptability or non-acceptability of the learning level, based on present standards.
Importance and uses of evaluation from the perspective of different stakeholders

The rationale for evaluation from the perspective of different stakeholders is as follows:

- **Learners**—provide feedback on whether they have mastered the lesson and whether they are ready to tackle the next activity. If not, there is a necessity for remedial measures.
- **Teachers**—provide judgement on whether teaching was effective or not. Were the objectives too many? Were the materials and methods appropriate and adequate? Where can improvement be initiated?
- **Administrators**—provide information on in-service training needs, promotion, retention and even separation of teachers and/or students from a school.
- **Parents**—give them ideas as to the type and intensity of intervention and assistance they can provide to their children.
- **Curriculum task force**—give a picture of how the learners are coping with the learning content of the curriculum, whether some aspects need to be revised in relation to the appropriateness for the level and readiness of the learner.
- **Other stakeholders** (e.g., community members, funding agencies, service providers)—different stakeholders will have different interests. If their interest is relevant then they should also play a role in the evaluation process.

Types of evaluation

The type of evaluation used may depend on different criteria, such as participation, sequence/time, or purpose.

There are two types of evaluation based on the criterion of participation:

- **Internal evaluation**—this is conducted by those directly involved in the curriculum like the learners, teachers, policy makers and evaluation experts.
- **External evaluation**—undertaken by people and organizations outside the training institution. This is important for those who have a higher degree of independence and objectivity, which make it possible to obtain an unbiased view on the effectiveness of the curriculum.

There are three types of evaluation based on sequence or time:

- **Pre-course evaluation**—this is done before the course itself has begun, by setting out not only the goals to be achieved but also the ways in which the achievements could be measured. It usually incorporates the results of the Training Needs Analysis (TNA).
• Process evaluation—this is a continuing process of assessing and reassessing the progress being made throughout the course, the direction in which the course is heading and the speed at which the goals are being achieved.

• Product evaluation—normally done at the end of the course or programme; to list the final achievement, to see whether the curriculum has achieved the goals set for it and what other outcomes have resulted. The aim of this form of evaluation is to see how valuable the course has been to the participants, to the institutions concerned and to the community in general (Rogers and Taylor 1998). Summative evaluation is sometimes called ‘goal achievement’ evaluation.

There are two types of evaluation based on purpose (Rogers and Taylor 1998).

• Summative evaluation is normally at the end of any course or programme. The purpose is to sum up the effects of the programme, to list final achievements, to see whether the curriculum has achieved the goals set for it and what other outcomes have resulted.

• Formative evaluation is an ongoing process of assessing and reassessing the progress being made throughout the course, the direction in which the course is heading, and the speed at which the goals are being achieved. Although formative evaluation will be undertaken throughout the course by teacher-trainers, often in association with students, provision should be made in the schedule of work for more systematic opportunities for review and assessment.

Characteristics of evaluation instruments and methods

An evaluation instrument should have the following characteristics:

• Validity—is a characteristic whereby the instrument measures what it is supposed to measure. In question form, ‘is the test appropriate or not?’ If the objective is to demonstrate a skill (for example grafting) and the test is an essay on grafting, then it is ‘invalid’. Face validity is when the instrument is acceptable, readable, and the vocabulary and terms used are appropriate to the clientele. Content validity deals with the adequacy of the items included in the instrument.

• Reliability—is the attribute of an instrument when it yields the same results when given to the same group at some other time or another comparable group under more or less similar conditions. It is synonymous to ‘dependability’ or consistency of the measuring ‘device’.

• Objectivity—this refers to the degree of freedom an instrument has from factors that could unduly influence its outcomes.

There are different methods that can be used for evaluation:

• Self-assessment. Learners who are highly motivated to ‘learn how to learn’ may not need prodding to find out for themselves what behavioural changes occurred after exposure to a training program. With benchmark data in
their fingertips, they can compare their KSA before and after training. Being aware of this, they can make vital adjustments to their learning styles to cope with stated goals. Similarly, a teacher/facilitator can evaluate his or her methods and strategies for timely interventions if needed. Checklist which details of competencies to be acquired with criteria provided are useful tools for self-assessment.

- Peer evaluation. Colleagues who are users of the same curriculum evaluate their work all the time. They are in a position to reflect critically on what they are doing. Peer evaluation can be done on a regular basis to allow updating of possible alternatives.

- Learners may group together and help each other not only by providing guidance on how to cope with the content of the course but also by advising each other on performance and competency in different areas (Rogers and Taylor 1998).

- Stakeholder evaluation. All the above are stakeholders, but there may be others who can also become involved in the evaluation process. This may be quite time-consuming and complex. However, stakeholders should be encouraged to participate actively so that evaluation will be carried out effectively since this is the key to the successful development/revision of a curriculum.

Evaluation of student learning (goal achievement)

The ‘heart’ of evaluation is to assess how much and what kind of learning achievement have resulted in the curriculum. The methods of assessing student learning are many but some of the more often used methods used by experienced teachers are:

For assessing knowledge
- Asking questions
- Written assignment
- Objective tests
  - filling the blanks
  - multiple choice
  - matching type
  - true or false
  - others
- Essay type

For assessing skills
- Skills analysis— breaking down the skill into component parts
- Demonstration of skills
- Establishment of own farm
Aside from assessing practical skills, some skills to be assessed are skills of observation and recording, ability to interpret results of practical exercises, the ability to plan and implement the plans of a practical farming activity.

For assessing attitudes
- Participatory observation through role-play, simulations, drama or games or through projects done in a longer period of time
- Follow-through studies

Impact assessment

This measures the long-range effect of educational programmes after a learner has completed the formal instruction period and has left the institution. Enough time should be allowed to pass so that the longer-term rather than the short-term effects will emerge. Indicators should be formulated, ideally through a participatory process, describing how they can be measured and expressed. Examples of indicators of impact evaluation are:
- Number of graduates who passed the government licensure examination
- Employment of status of the graduates
- Dissemination and application of agroforestry technologies
- Increase of income
- Improvement of the environment

Revising the existing curriculum

Once the feedback from the process and summative evaluation are at hand, there is a necessity for immediate action to make the curriculum responsive and relevant. Teachers can ‘shift gears’ if at midway there is something missing in instructional delivery. Adults have varied prior experiences and learning needs, thus a teacher/facilitator should be sensitive to such situations. From a broader perspective, there may be a need for all stakeholders to participate in the revision of the curriculum.

References


